

# Training and Assessment Strategies

## Certificate II Retail

<b>Name of RTO</b>	<b>Cornzal</b>		
<b>Delivery period</b>	2008		
<b>Code and title of qualification</b>	SIR20207 Certificate II in Retail		
<b>Packaging rule</b>	<p>To achieve a Certificate II in Retail a total of fourteen (14) units must be completed. This comprises:</p> <ul style="list-style-type: none"> <li>• Nine (9) core units, and</li> <li>• Five (5) elective units</li> </ul> <p>The 5 elective units must be made up of:</p> <p>3 units from either Elective Units Group A - General Selling or Elective Units Group B - General Food Selling. 2 elective units</p>		
<b>Units of competency</b>	<b>Code</b>	<b>Title</b>	<b>Core/ Elective</b>
	<b>Indicative Program</b>		
	SIRXCCS001A	Apply point of sale handling procedures	Core
	SIRXCCS002A	Interact with customers	Core
	SIRXCLM001A	Organise and maintain work areas	Core
	SIRXCOM001A	Communicate in the Workplace	Core
	SIRXICT001A	Operate retail technology	Core
	SIRXIND001A	Work effectively in a retail environment	Core
	SIRXINV001A	Perform stock control procedures	Core
	SIRXOHS001A	Apply safe working practices	Core
	SIRXRSK001A	Minimise theft	Core
	<b>Customer Service orientation</b>		
	SIRXFIN001A	Balance point-of-sale terminal	Elective
	SIRXSLS001A	Sell products and services	Elective
	SIRXSLS002A	Advise on products and services	Elective
	SIRXINV002A	Maintain and order stock	Elective
SIRXMER001A	Merchandise products	Elective	
<b>Food Services Orientation</b>			

Document name	Strategy Retail II	Last reviewed	Feb 2008
Revision date	Feb 2008	<i>Controlled Document</i>	
Version number	1		



## CORNZAL REGISTERED TRAINING ORGANISATION POLICIES AND PROCEDURES

<b>Note 1 ***</b>  *  *	SIRRFSA001A	Apply retail food safety practices	Elective
	SIRRRPK001A	Advise on food products and services	Elective
	SIRRMER001A	Merchandise food products	Elective
	SIRXINV002A	Maintain and order stock	Elective
	THHGHS01B	Follow workplace hygiene procedures	Elective
	Note 1 – this unit is a pre-requisite unit to those marked with a *		

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